



#### Vision

Foster gender equality by improving socio - economic status of women to fully participate in decision making in domestic and public spheres.

#### Mission

Provide customized quality business development services to enable women to enhance their income, access better education and health services for their children with a special focus on girls.

### **Our Core Values:**



**Action:** We take action to create a gender just world. Our approach is pragmatic and solution oriented.



**Empathy:** Listening to people's needs, aspirations, perspectives and circumstances. We strive to cooperate, co-create and collaborate for the human potential to be fully realized and recognized.



Courage: We encourage bravery, and challenge the status quo e.g. gendered spaces in the markets for creating pathways to Women's Economic Empowerment (WEE).



Result: We believe in purpose, openness and innovation to reaching our goal and achieving excellence.



Integrity: We are honest, transparent and true to our purpose and commitment to all our stakeholders.

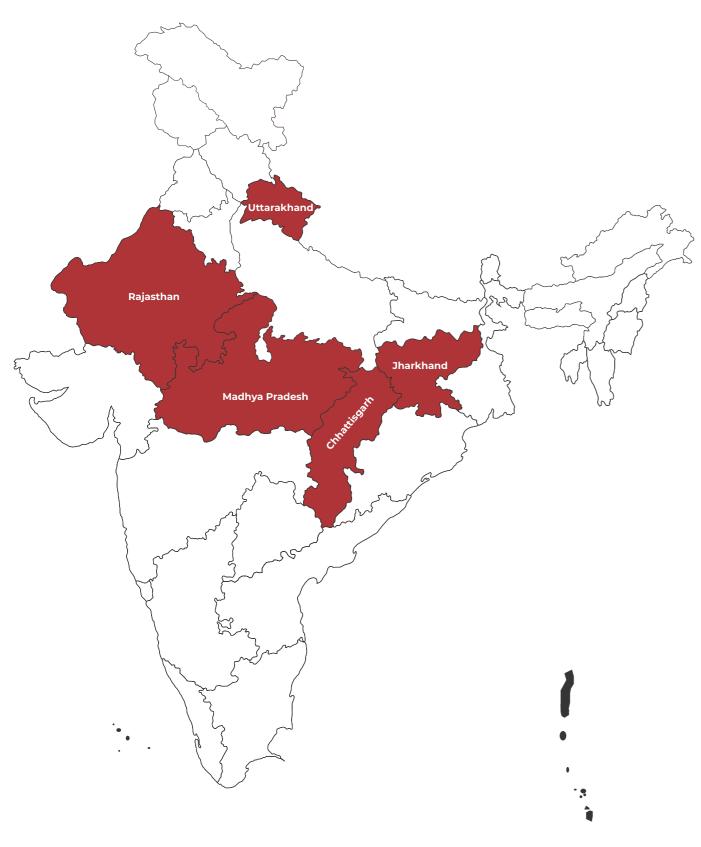








# **Udyogini's Presence**



"In the simplest form, Udyogini enables women to earn a decent income, however, in this process, a lot multiplies at various levels - her confidence, identity, self-worth and sense of service. This is the power of being an Udyogini"

~ Deepti Ameta, Head Business & Organization Development









### **Education and Skill Development**

As per ILO, in the year 2019, the estimated youth unemployment rate in India was at 23.01%. In order to curb this estimate, Udyogini in partnership with TRIF (Transforming rural India Foundation) initiated the Yuva compass Program (Torpa and Angara block), a sustainable livelihood pathway development program for the rural disadvantaged youths. We mainly engage with youths who are desirous to learn or hone their skills and enter formal employment. We ensure that youths interested in higher education are connected to the right opportunities and those interested in entrepreneurship have access to the ecosystem required to tap the entrepreneurship opportunity.

Yuva Compass has been implemented in 165 villages in Jharkhand where 475 youths were mobilized and counselled through 365 village level meetings.

186 youths were counseled for employment through the skill training program out of which 12 youths joined automotive skill training in Jharkhand Tool Room and 70 women successfully graduated from RSETI Goat rearing training.

73 youths have been counseled along with their parents for outstate placement opportunities; 86 in developing entrepreneurial skills out of which 25 women and 6 men successfully graduated from RSETI EDP training; 51 women aspirants in ANM entrance exam among which 15 women got into a 2-year Diploma course offered by PREJHA Foundation.

49 women and 12 men have been placed in Stellar Fashion Incorp and Tagravelu Staining Marre respectively under the National Apprenticeship Promotion scheme with a monthly remuneration of Rs. 10,000.

25 aspirants were successfully linked with the banks for credit linkages along with their business plans.













A paradigm shift is observed. From decisions being made solely by men to decisions taken together by both women and men in the families or by women groups in the communities; this is a milestone for Udyogini.

Inculcating leadership skills and ownership in our women is an integral strategy towards their empowerment. Women in Women Entrepreneurs Groups (WEGs), have taken the ownership in deciding the income generation activities they can get involved in, the establishment of night shelters in backyard poultry, breed farm, establishment of brood farm in Lac production, processing units of value added products like lac, medicinal and aromatic plants and so on. They collectively decide the what and the how of products including tamarind, lac, chironji, mushroom, apples and custard apples. Women groups, with the right kind of exposure and training from Udyogini, are now able to directly contact the buyers and negotiate with them without the need for middlemen.

A stellar example is Pravah Mahila Kisan Producer Company Ltd. Rajasthan. This Farmer Producer Organization (FPO) has identified the need for low cost cattle feed and devised a business plan to establish a cattle feed production unit. Together, they have acquired the required infrastructure and pearl millet which is the raw material. The women have also decided to invest Rs. 50,000 in the development of this product. Facilitating their goal, Udyogini has linked them with the services of an agri clinic to provide consultancy on the usage of tools, bio fertilizer and on the methods on soil testing. Thus, promoting entrepreneurship amongst women members and providing a product needed by the community members at a lower price.









### **Partnerships and Convergence**

One of the core values Udyogini lives up to is partnerships. Each member who is part of our mission is an integral contributor towards achieving women's empowerment. Convergence with all these partners have materialized into transforming thousands of lives, especially as Covid-19 and resulting lockdown have severely slowed down many activities have brought on unsurmountable emotional, economical and societal pressure on each one of us. We thank all our community members, employees, government officials, donors and partners who stepped up to support our work.

Institutions – We deeply thank all our institutional partners who continue to offer us long standing support along with their deeper insight into development work. Their commitment to bring about the structural change in alleviating poverty resonates well with organizations like ours to bring the meaningful change on the ground. It is for them, that Udyogini has emerged as an expert of rural value chains with a focus on preparing marginalized women to become leaders in economic development. We are particularly indebted to Misereor, CAF India -Oracle, Bajaj and Silicon Valley for their continuing investment in our mission.



John L Bissell Foundation













Corporate - Responsible business is the key to any society and with the rise in inequality, more businesses are coming forward to supporting the sustainable development. We are indebted to HDFC, Aditya Birla Finance Limited and KNCF, Japan for its investments in remote rural areas with distinct focus on addressing immediate and long-term needs of communities living at the fringes of forests. While Standard Chartered Bank, Citi Bank, Capgemini and HSBC continue to support youth initiatives in urban areas.

























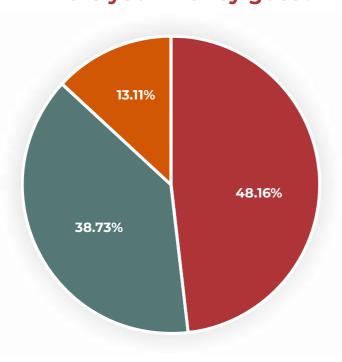




### **Financial Disclosure**

Udyogini is a society registered under the Society Registration Act 1860, New Delhi. Udyogini has also been granted an exemption under section 12A and the Foreign Contribution Regulation Act (FCRA) of 2010. Donations to Udyogini are eligible for deductions u/s 80G of the Income Tax Act.

## Where your money goes?



Institution Development

Program

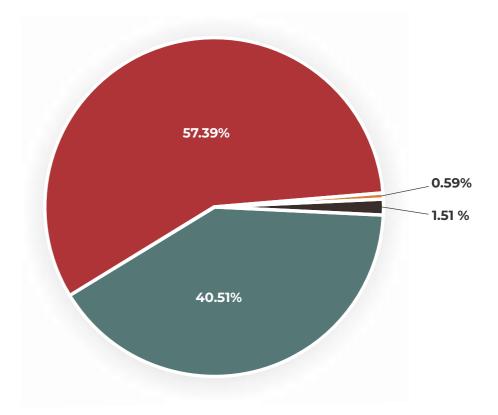
Livelihood Support

Skill Development

# Value for your money



## Where we get money from?



Donation from International Sources

Donation from Indian CSR, Govt and Philanthropic Organizations

Interest earned and other incomes

Individual donation



#### UDYOGINI

### Registered Address:- D-17, Basement, Saket, New Delhi- 110017

#### CONSOLIDATED BALANCE SHEET AS AT 31-03-2021

			Amount (Rs.)
PARTICULARS	Schedule	As at March31, 2021	As at March31, 2020
I. SOURCES OF FUNDS			
CAPITAL/ GENERAL FUND			
Capital/ General Fund	1	3,10,44,787	2,82,95,177
Reserves And Surplus	2		
CURRENT LIABILITIES AND PROVISIONS			
Unutilized Project Grant			
-NFC	3(i)	3,67,32,661	2,35,73,872
-FC	3(ii)	10,77,47,214	11,55,65,558
LOANS AND BORROWINGS			
Loans And Borrowings	8		
CURRENT LIBILITIES AND PROVISIONS			
Current Liabilities And Provisions	4	1,57,24,857	2,05,59,506
TOTAL		19,12,49,518	18,79,94,114
II. APPLICATION OF FUNDS			
FIXED ASSETS			
Fixed Assets	5	1,95,51,364	2,07,01,144
CURRENT ASSETS			
Current Assets, Loans, Advances Etc.	6	17,16,98,154	16,72,92,970
TOTAL		19,12,49,518	18,79,94,114

As per our report of even date attached

For SSRA & CO. CHARTERED ACCOUNTANTS

FBN No. 0142600

(Partner/ACCO UDIN: 21550854AAABMX4264 PLACE: NEW DELHI DATE: 2 /11/2021

FOR AND ON BEHALF OF UDYOGINI

Chair Person



#### UDYOGINI

Registered Address:- D-17, Basement, Saket, New Delhi- 110017

### CONSOLIDATED INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31-03-2021

(Amount (Rs.)

PARTICULARS	Schedule	As at March31, 2021	As at March31, 2020
INCOME	100		****
Grants Recognized to the extent utilized	7	26,89,13,972	21,96,58,660
Donations	8	16,10,175	~
Income from Investments (Income on Investments from			
Earmarked Funds not transferred to Funds)			
Interest Earned	9	36,30,206	22,10,483
Other Income	10	5,33,482	11,23,152
TOTAL (A)	1	27,46,87,835	22,29,92,295
EXPENDITURE Establishment Expenses Other Administrative Expenses Expenditure on Projects related activities Interest Depreciation	11 12 13	85,39,222 50,07,021 24,65,01,437 - 2,86,067	90,33,605 54,61,066 20,77,18,845 - 11,09,383
TOTAL (B)		26,03,33,747	22,33,22,899
Balance being excess of Income over Expenditure (A-B) Transfer to Special Reserve Transfer to General Reserve		1,43,54,088	(3,30,605)
Balance Being Surplus Carried to Capital/ General Fund		1,43,54,088	(3,30,605)

As per our report of even date attached

For SSRA & CO. CHARTERED ACCOUNTANTS

FRN No. 014266N

PLACE: NEW DELHI DATE: 2/11/2021

FOR AND ON BEHALF OF UDYOGINI

Chair Person





Scan this QR code to get access to the full balance sheet or visit us at www.udyogini.org

### **Board Members**



Bim Bissell Chair Emeritus

Bim Bissell, married to FabIndia founder, the late John Bissell, has variously in her long career, run the Playhouse School and served as a Social Secretary to U.S Ambassadors - John Kenneth Galbraith, Chester Bowles and Judge Kenneth Keating in Delhi. She has worked with the World Bank for 21 years. From 1972-1975, she was Senior Accountants Executive ASP handling the Government of India's Tourism and Travel Account. From 1975 – 1996, she worked as an External Affairs Officer, World Bank, New Delhi. In 1992 using Japanese Government funds, in conjunction with the World Bank she set up Udyogini, an NGO working with assetless, landless women in India with Ela Bhatt of SEWA as Chair.



Ms. Sumita Ghose Chair

Ms. Ghosh is the founder and managing director of Rangsutra, a social enterprise that works for socio-economic development in rural India by engaging both the community and the market. Prior to setting up Rangsutra in 2006, Ms. Ghose lived in different parts of rural India for many years, working with rural communities for social change and economic development. She has a master's degree in economics and in conflict resolution. She has been the recipient of several awards, including a Fulbright Fellowship, the latest being the Nari Shakti Puraskar, awarded by the then president Pranab Mukharhee on Women 's Day in 2016.



Mr. Sudarshan Suchi Vice Chair

Mr. Suchi, graduate in Philosophy and a Masters in Participation, Power and Social Change from the IDS Sussex, comes with over 3 decades of varied development management experience. He has served in leadership roles in the National Dairy Development Board, Reliance Life Sciences and Reliance Foundation. He is in the Academic Council and Board of IIHMR Rural Management Institute and briefly taught at the IRMA, Anand and served as visiting faculty in few other rural management institutions. He was the Secretary General at SOS Children's Villages of India in the year 2019-20 and currently is serving as the CEO of Save The Children - Bal Raksha Bharat. He is also the Co-founder of an NGO Udayan Centre of Collaborative Learning in Seoni, MP



Ms. Sumana Datta Member

Ms. Datta has a Phd in Renewable Energy from Centre of Energy Studies, IndianInstitute of Technology, Delhi and M. Sc. in Physics from Delhi University. She is amember of Indian Chapter of International Centre for Theoretical Physics. Sumanahas more than 28 years of expertise in Corporate Social Responsibility, RenewableEnergy and Environment, Livelihood, Health, Survey & Delanning, Research, ProductDevelopment, Transfer of Technology and Evaluation & Monitoring.



Ms. Madhubala Member

Ms. Madhu Bala has a degree in MA Hindi from Delhi University. She has nearly two decades of work experience in gender sensitization, training and implementation. Since 2007, developing modules and conducting training on women's issues including Gender, Patriarchy, Violence against Women, Sexuality, Women and Law, and Masculinity with urban, rural and tribal women members and leaders of collectives and federations; professionals from NGOs and CBOs, police personnel, the Transport Department, protection officers, as well as with multi-national and other private sector organizations. She has been working for Jagori Women's Resource Centre for more than a decade. She is also an ICC member for several organizations and institutes.



Mr. Arvind Kumar Malik
CEO

Arvind has a degree in Forestry Science from Pantnagar Agriculture University and advanced training in human rights. He has over 20 years of experience in the development sector working with some leading national and international NGOs. He spent two and half years as Regional Rural Development Manager, Aga Khan Foundation, Afghanistan between 2011 to 2013. Arvind was recognized as Ford Fellow in 2015, a global fellowship organized by Ford Motor Company and 92 Street Y, USA.







मंडला-डिंडौरी





# मवई में दो दिवसीय स्वास्थ्य शिविर आयोजि

उद्योगनी संस्था द्वारा चनांचल क्षेत्र के लोगों को बेहतर स्वास्थ के उद्देश्य से क्षेत्र के लोगों के बेहतर स्वास्थ परिधण एव उपचार दिलाने आदिवासी बाहुत्य जनगर मुख्यतय मधई में दो दिक्सीय स्वास्थ शिवर का अयोजन मामदायिक स्वस्थ केंद्र मवई में 9 एवं 10 जनवरी को किया

शिक्ट में सालबी हॉस्पिटल इंदौर से आए डॉ. ऐसा जैन चष्टल्ड स्पेत्रलिस्ट वैशाली गुत्र जुनन हेल्थ स्पेत्रलिस्ट दीपक जायसवाल हार्ट मोजलिस्ट स्थास्थ शिविर के में भाजपा मंद्रत करावा।

किया। रिकार को 150 लोगों का पाण्डे अमरतीत सिंह लक्ष्मी कांत इंडोलिया एवं समस्त कर्मचारी पंजीयन हुआ वा स्वास्थ परिश्रण पाठक भयंकर बोस नंदकुमार साहु स्वास्थ केंद्र मर्व्य का सहयोग रहा ।

आशीष पंचाल जनरल के द्वारा मरीजों किया गया बारी 45 लोगों का नेत्र उद्योगिनी संस्था से विवेक तैन स्टेट का स्वास्थ्य उपचार एवं मार्गदर्शन विशिष्ट में नांच हुई तबकि 36 लोगों मैंनेजर निर्विदना विक्रांश टेमेरे प्रदान किया विशिष्ट में बड़ी र्गिक्वर को चारमा बनकाम जायेगा। वहां बड़ी संदीर श्रीकास एतम कुमारी कोरचे को बड़ी संख्य में व्यमीण पहुँचे । संख्या में व्यमीणों ने स्वास्थ्य परीक्षण अंज पनिरख प्रदीप पवार सुदेश राडीर अध्यक्ष प्रस्ताद सकाम के द्वारा दीप भाजपा संक्षत अध्यक्ष प्रस्ताद रही विशोध सकाण किसस खंड प्रज्योतित कर कार्यक्रम का शुभारंभ सरकाम महामंत्री इंदेश साकत गर्जश चिकित्स्स अधिकारी मर्दा ही जैन्



**No Poverty** 







**Good Health** 



**Quality Education** 

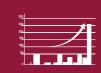


**Gender Equality** 



**SUSTAINABLE DEVELOPMENT GOALS** 

**Good Job and Economic** Growth



Reduced **Inequalities** 



Reduced **Inequalities** 



Place and **Justice** 



**Partnerships** for the Goals



वास्थ्य शिविर में 150 लोगों का पंजीयन, 36 का बनेगा चश्मा

डीएसपी यादव जी के हारा कैरियर मार्गदर्शन पर विस्तार से छात्रों को बताया गया साइबर क्राइम के बारे में सभी

छात्र-छात्राओं को विस्तार से जानकारी दी गई इसके बाद विवेक जैन जी के द्वारा उद्योगिनी संस्था के कार्यक्रमों एवं

उद्देश्यों के बारे में बताया गया वही सभी छात्रों को लक्ष्य बनाकर कार्य करने के लिए प्रेरित किया गया।

महाावद्यालय म मनाया गया युवा दिवस

डीएसपी हॉक फोर्स देव नारायण यादव जी स्टेट मैनेजर उद्योगिनी वियेक जैन जो कॉलेज के प्रचार बंदना उकुंडे एवं कॉलेज के सभी बच्चों की उपस्थित में यह कार्यक्रम किया गया जिसमें जिसमें



Mon, 10 January 2022 Manuary https://epaper.bhaskarhindi.com/c/65510553







# 12 reasons to invest in Udyogini

Build women's capacities to dream big.

Create a community that believes in her business idea.

Create a pathway to motivate her to take the challenge.

An Entrepreneurial journey is a lonely one; Let's be there for her.

Invest in her digital and tech literacy.

Instill in women the confidence to create a business plan.

Finance her dream to be her own boss.

Be her sounding board when she is in doubt.

Open doors for her products to be marketed.

Open doors for her products to be marketed.

Handhold her to achieve the break-even.

Challenge the status quo by bringing women into the entrepreneurship world.

Help Udyogini unlock the entrepreneurial potential in women

